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TN REGULATORY AUTHORITY
DOCKET ROOM

January 7, 2003

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TN REGULATORY AUTHORITY
TELECOMMUNICATIONS DIVISION

Ms. Darlene Standley, Deputy Director
Telecommunications Division
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee

03-0017

Dear Darlene:

DOCKET NO.

03-00060

SUBJECT: Tariff Filing to Revise Welcoming Reward Program

These revised tariff pages replace, in their entirety, the tariff pages filed January 3, 2003 to introduce the BellSouth Welcoming Reward Program, TRA No. 2003-003.

General Subscriber Services Tariff A
A13 – Contents Eighth Revised Page 8.1
Original Page 94.18

This filing is being revised to add the Contents page and includes the original tariff page 94.18. No other portion of the original filing was altered.

We appreciate your returning a receipted copy as evidence of this substitution. Please call me at 214-4150 if you have questions or wish to discuss.

Yours truly,

Attachments

A13. MISCELLANEOUS SERVICE ARRANGEMENTS

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A13.90 Business Programs (Cont'd)

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A13.90.27	Welcoming Reward Program	94.18	(N)

EFFECTIVE: February 3, 2003

A13. MISCELLANEOUS SERVICE ARRANGEMENTS

A13.90 Business Programs

A13.90.27 2003 Welcoming Reward Program

A. Rules and Regulations

Beginning February 3, 2003, and continuing until May 2, 2003, qualifying business customers with locations in Rate Group 5 may enroll in this Program, which offers rewards on the subscriber's bill described below, by signing a 12-month contract. (N)

1. In order to qualify for the 2003 Welcoming Reward Program new BellSouth business customers must be located in Rate Group 5 and have aggregate annual billing, per state of BellSouth services, not exceeding \$36,000 at the time of enrollment. (N)
2. Qualifying Program participants must sign a 12-month term contract to receive the rewards that are detailed in B. following, Reward Schedule. (N)
3. Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program. (N)
4. To participate in this Program, qualifying customers must sign a 12-month contract between February 3, 2003, and May 2, 2003. Following this period, no subscribers may enroll in this Program. This Program is available for resale for the duration of this enrollment period. Following the expiration of this enrollment period, no new customers may enroll in the Program, but any contract established under this Program between BellSouth and its customers would continue to be available for resale for the remaining term of the existing contract. Aside from these resale situations, a customer may not assign its rights under any contract signed pursuant to this Program to another customer or to any other third party. (N)
5. Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as all the locations qualify and the locations do not have any service with BellSouth as the local service provider. (N)
6. Should a participating customer terminate a contract signed under this Program without cause, the customer must pay BellSouth a termination liability as specified in BellSouth's Tariff A2.4.10.E and B2.4.9.A.4. In addition to this charge, tariffed termination charges for individual services will be applied, if applicable. Payment of the termination charge does not release the customer from other previous amounts owed to BellSouth (N)
7. Customers with Volume and Term Contract Service Arrangements (CSAs) are not eligible for this Program. (N)
8. BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement. (N)
9. Subscribers who are participating in the Welcoming Reward program are not eligible to participate in any of the following term plans or programs: Volume and Term Agreements CSAs, Product Level CSAs, Complete Choice for Business Term Plan, Welcome Back Win Back, Full Circle, Advantage Plus, Medallion Plus, Solution Plus, Hunting Program, or any Key Customer Program (where available). (N)
10. Subscribers may participate concurrently with the Simple Solutions Program. (N)

B. Reward Schedule

Eligible Lines	Reward
2+ Lines Per Location	\$100 Per Line

1. \$100 per new line/per location at time BellSouth becomes local service provider. Lines include 1FB and line equivalents. (N)
2. The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. (N)
3. New lines added to the account or location during the promotional period or term agreement period are not eligible for the \$100. (N)